



NEWS from MHC'S INDUSTRY PROFESSIONAL MEMBERS

FARMS + BUSINESSES = INDUSTRY PROFESSIONALS

At the summer quarterly meeting of the MHC Board of Directors, in recognition of the professionalism of our Business, Farm, and Charity/Foundation members, the Board voted to merge these three categories into one: the new MHC Industry Professional Membership. Why? Because business is business, regardless of whether it is a for-profit or a not-for-profit, farm, retail store, rescue organization or veterinary practice - it's all still a professional endeavor with similar and overlapping concerns. Since the benefits for each of the previous categories were the same, it just made sense to create one new umbrella category: MHC Industry Professional Membership!

NEW EQUIERY COLUMN JUST FOR YOU!

In honor of this new membership category, we are pleased to launch this new monthly column in *The Equiery*, (owned and published by the Maryland Horse Council). This new column will meet the demand of so many of our members: a place where you can publicize your professional news and updates. Have you taken on a new partner? Hired a new manager or trainer? Brought a new vet into your practice? Promoted an employee? Moved your location? Received a commendation or award? Changed brokerages or practices? Hired a new director of development? If so, we want to know! Please send your news to IndustryNews@mdhorsecouncil.org.

SPONSOR PROFILES

In this column, you will also get to know our sponsors better, as we profile the businesses – and the people behind the businesses. Next Month: **B&D Builders**, celebrating their 20th anniversary!

KUDOS



Congratulations to member **Valerie Ormond**, owner of Veterans Writing Services, LLC, who was named a finalist for the 2020 Military Writers Society of America Writer of the Year. Valerie served as MHC secretary for many years.



Congratulations to member **Laura-Lee Jones**, who has launched her own Long & Foster "Laura Jones Team" and moved into swanky new digs in Glenelg.

NEWS FROM INDUSTRY PROFESSIONAL MEMBERS

On top of the usual COVID challenges, member **Hilltop Farm** lost 2 of their great foundation stallions this year, each of which arrived in the 1990s and each of which made an indelible impact on their breeds: Contucci this summer at age 27 and Riverman in October at age 30. Meanwhile, Hilltop's roster was enhanced when homebred Hanoverian Louisville HTF (Lord Leatherdale – Negro – Fruhling), already licensed by ISR/Oldenburger, was accepted in the Hanoverian & Rhineland registries.

Member Jeanne Emge, who owns **Emge Equine** and **The World of Pets Expo**, is still planning to hold the Expo at the Maryland State Fairgrounds, operating under whatever the required COVID protocols will be at that time. But - just in case, - although she is accepting reservations, she is not accepting deposits until closer to the show. It is yet to be determined whether or not Horseland will be renewed at the Expo.

MHC bids farewell to former farm members Shelly & Dave Buhlman, who closed down their Howard County-based horse and hay operation **Marriottsville Ridge Farm** this year, a pre-COVID decision. "We enjoyed decades of showing with the Howard County Horse Show Association, and will be forever grateful for the association. It was quite a run, and I wouldn't trade it for anything, but I am glad to have moved on when we did," said Shelly. "We are so proud of Ellen Dempsey, who joined us in 2001 and is now launching her own business as an independent instructor." The farm name will live on in Shelly's kennel name and "new career," MRF Doodles, breeding petite mini-golden doodles in Maine.

NEW MEMBER: RAISING CONNECTIONS

Welcome to **Raising Connections**, a Westminster-based weekly radio broadcast that explores the connections between animals, agriculture, commerce and ourselves. Available on WTTR and via the internet, Raising Connections is soon to be syndicated. Show host Rachann Mayer owns a horse farm and boarding kennel operation in Mount Airy and is a new member of The Great FARMERS FEED THE HUNGRY Christmas Parade. Welcome, Rachann!



ABOUT MHC'S INDUSTRY PROFESSIONAL MEMBERSHIP

WHAT IS AN INDUSTRY PROFESSIONAL?

Industry Professional Memberships are open to owners and managers of equine or equine-related businesses; farms; shows/events; rescues, sanctuaries and other charitable entities; and to independent contractors and service providers.

Equine businesses include (but are not limited to) farms and stables offering any equine-related service (such as boarding, training, lessons, trail rides, pony parties, breeding, mare care, foaling, carriage horses, and equine entertainment).

Equine-related businesses include (but are not limited to) tack, feed and other retail stores; trailer manufacturers, sales and service; shipping companies; feed mills; manufacturers of saddles, supplements, tack, and shoes; hay, straw, shavings, feed, and other products; insurance, financial, legal, accounting, and marketing services; auction houses and sales sites; competition venues and race tracks; veterinary practices and veterinary hospitals.

Independent contractors include (but are not limited to) veterinarians, farriers, equine therapists, saddle fitters, trainers, instructors, stall muckers, braiders, and equine dentists.

Industry Professional Membership Benefits include:

- direct input into policy and advocacy by MHC on State of Maryland legislative and regulatory affairs, to protect and grow the diverse Maryland horse industry
- exclusive invitations to Business Networking events and seminars (not open to any other membership category)
- business logo and link on MHC member directory page
- discounts on select nationally known products and services, such as John Deere, Sherwin Williams, Suncoast, Nationwide, Redbrand, US Equestrian, UPS, New Holland, Toro, eXmark, tenda, Farm Paint – and more
- exclusive discounts for advertising and marketing via *The Equiery's* multi-media products. Contact Tracy McKenna today to find out more! tracy@equiery.com or 410-802-4219

Annual Membership: \$100

Lifetime Membership: \$1,000

2020 INDUSTRY PROFESSIONAL MEMBERS

A Bit Better Farm, LLC	Fair Hill Training Center
A Moment in Time Farm	Fairwinds Farm & Stables Inc.
Airy Hill Stables	Farm and Equine Services
Amazing Grace Equestrian Center	Farm Credit
Animal Comfort Group LLC	Farmers Cooperative Assoc.
Anne Arundel County Fair Inc.	Flying K Farm
Araby North	Freedom Hill Horse Rescue
Armata Stables	Full Moon Farm
Ashwell Stables	Gaits Of Hope
August Ridge Farm	Garrison Forest School
B & D Builders	Gentle Giants Draft Horse Rescue
Belle Cote Farm	Glennwood Farm
Blackburn Architects, PC	Glenwillow Inc
Bloomsbury Forge	Good Friday Farm
Brave HEART Program Inc.	Graham Equestrian Center Inc.
Burning Benjamins LLC	Greystone Equine Rescue & Rehab Inc.
Burrows Farm	Happy Appy Acres
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Days End Farm Horse Rescue	Ladds Landing Farm
De Novo Farm	Larking Hill Farm
Destination Eventing Farm LLC	Linden Farm Inc
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Equestrian Partners in Conservation	MMO Percherons, LLC
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Equine Network	Mythic Landing Enterprises
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Equine Veterinary Services	Notchcliff Farm
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Nutra-max Laboratories Inc.
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Patuxent Run Stables at English Hall Farm
Periwinkle Farm
Persimmon Tree Farm
Pleasant Prospect Farm
Pleasant View Farm
Potomac Horse Center
Prince George's Racing Ventures LLC
Quantum Leap Eventing, LLC
Raising Connections Radio Program
RE/MAX Advantage Realty
Realty Inn Farm
Renaissance Equestrian Foundation
Rigidply Rafters
Rippeon Equipment Company
Safe Haven Equine Warriors
Salt Box Consulting
Second Wind Farm
Sport Corp/MD 5 Star
State Farm Insurance
Talisman Therapeutic Riding, Inc.
The Humane Society of the U.S.
Therapeutic & Recreational Riding Center, Inc
Thistlehill Farm
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VetBilling.com
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Windsong Veterinary Service
Wonderland Farm
Woodvale Farms
Woodward Taylor Farms, LLC
Woodwind Farm
Worthmore Equestrian Center
Wyndham Oaks

Is your business missing from this list? Join today!

Visit join.mdhorsecouncil.org or contact MHC Membership Coordinator Emily Nessel at membership@mdhorsecouncil.org or 443-717-0120



This feature is a benefit for MHC Industry Professional Members. To learn more or submit news & updates, contact Business Network Co-Chairs Jane Seigler & Crystal Brumme Pickett at IndustryNews@mdhorsecouncil.org

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